



Peterbilt DERA Program FAQs:

General Information:

- Peterbilt offered EPA DERA grant writing assistance services free of charge. Peterbilt is not receiving a commission or fee from the NPO or the EPA for this service.
- Peterbilt is not responsible for lost applications or incomplete applications. Peterbilt cannot guarantee that each application received was processed and/or reviewed by the Not-for-Profit (NPO) organization who submitted grant requests in your EPA region, or for the issuance of any awards by the EPA.
- Peterbilt sells its products and services only through authorized Peterbilt dealerships. All customers must have contacted your Peterbilt dealership in order to participate in this program. Only dealerships operating in the United States of America and customers purchasing trucks for operation within the United States of America qualify for Peterbilt's grant writing assistance services.
- Peterbilt's DERA grant evaluation program ended at 5:00 pm CDT on April 13, 2009.
 - Even though the EPA's final date for applications was April 28, 2009 Peterbilt selected an earlier cut-off date in order to review and process customer applications.
 - Peterbilt could not make exceptions to this deadline because it would create an unfair advantage to other companies who complied with Peterbilt's deadline.
 - If Peterbilt did not receive all of the required information by April 13 then your application was not processed.
 - Complete applications received after 5:00 pm CDT on April 13, 2009 were not processed.
 - Incomplete applications we had received prior to our deadline were cancelled if we did not receive ALL missing information back from you by 5:00 pm CDT on April 13, 2009.
 - Peterbilt is not responsible for lost mail, email failures in submitting applications, email filter interference, lost or misdirected faxes, or for processing hand-written application forms that were submitted by some dealers and customers.
 - Peterbilt received some Letters of Intent that were faxed to our offices separately from the second "Customer Information" spreadsheet form.

Peterbilt could not, in many cases, match both requests together and many of these requests were not able to be processed.

- Customers submitting only a Letter of Intent without the required second Customer Information Form did not get processed.
- Detailed DERA program information is available on the EPA's website. Go to www.epa.gov/otaq for guidelines.

Peterbilt DERA Grant Application Review:

- Peterbilt's DERA grant application required TWO (2) documents:
 1. A signed, non-binding letter of intent specifying that the request was for (1) a clean diesel replacement truck, (2) a hybrid replacement truck, (3) a CNG or LNG engine conversion truck, (4) an emissions reduction retrofit, or (5) no idle equipment; PLUS
 2. Customer Information form: Detailed truck operating data was required in order to score the old truck to be replaced or the truck to be retrofitted. This was to be submitted to Peterbilt on a spreadsheet provided by Peterbilt or its authorized dealership. Data included:
 - Truck model year, make, model, engine make, horsepower, odometer reading, annual mileage, annual fuel consumption of the old truck to be scrapped, or the truck to be retrofitted with emissions reduction technology.
 - A price quote from your Peterbilt dealership for the new replacement truck or the emissions reduction technology. **PRICING MUST HAVE BEEN PROVIDED BY YOUR PETERBILT DEALERSHIP.** If Peterbilt could not validate that the pricing was issued by an authorized Peterbilt dealership then your application was not processed.
 - Applications lacking all of the above information were not processed.

Peterbilt DERA Next Steps:

- Peterbilt forwarded applications to one of seven Not-For-Profit organizations who consolidated private fleet requests for submissions in each of the 10 EPA regions in the United States. The list includes:
 - American Lung Association
 - CALSTART
 - Cascade Sierra Solutions
 - Coalition for Clean Air
 - Operation Clean Air
 - St. Louis Regional Clean Cities

- University of Nebraska-Lincoln, Nebraska Transportation Center
- As the NPOs operate independently of Peterbilt they had final decision authority as to which trucks would be included in their grant submissions to the EPA.
- These NPOs and the EPA cannot answer questions from Peterbilt, its dealers, or from customers during the review period starting on April 28 through final grant award submissions in the summer. This is to ensure that no customer receives an unfair competitive advantage.
- The NPO will not provide customers with a copy of their completed application to the EPA. The NPOs consolidated trucks from several private fleets in their grant requests and these customer names are confidential.
- The NPO may contact you at the address, phone number, or email address you provided to obtain more information for their application with the EPA. This will most likely occur in May and early June.
- The NPO will contact successful applicants directly with grant award intentions. The EPA's website www.EPA.gov/otaq states that this will occur in June, 2009. NPOs do not have a requirement to notify unsuccessful applicants. If you are awarded a grant award intent by an NPO:
 - You will be given a period of time to decide whether or not to accept the award, and time to conclude a purchase agreement with your dealership.
 - You may be required to obtain a competitive bid as a part of the final negotiation.
 - The EPA and the NPO will determine the terms and conditions of the grant, may reduce the amount of the grant, or the number and/or type of trucks in the grant. Peterbilt will not be involved in this process.
 - The EPA and the NPO will determine the required auditing standards, including verification of work performed and the scrapping of old equipment.
 - New trucks and/or emissions reduction technology to be purchased by the customer should be ordered only after the grant award has been issued and in accordance with the grant terms and conditions. The EPA will not fund purchase agreements conducted prior to the issuance of a completed grant agreement.
 - The amount of the grant award is considered to be taxable income and a 1099 form will be issued to the company receiving the funds.

Once again, neither Peterbilt, the NPO, nor the EPA can answer questions about your pending grant award status.

Thank you again for your participation in Peterbilt's DERA grant writing assistance program. Please direct any additional questions to PBDERAFunds@paccar.com or call at 615-868-0141.